

Client Agreement: Yacht Charter Mediation Services

Latest Update: 01.01.2018

This simple and easy to read agreement clarifies the general terms and conditions of a yacht charter mediation service offered by the private, registered company: ***Sail Charter International GmbH***.

Explanation of terms used across this document:

- The **charteree**: "YOU" - our charter client.
- The **mediator**: "US" - your chartering agent.
- The **charterer**: "SP" - the service provider, yacht owner or yacht management/charter company.
- The **yacht charter**: the vessel rental/charter (boat/yacht).
- The **yacht charter contract**: the charter contract/agreement between you and the charterer, or us and the charterer.
- The **invoice**: the charge for service provided that must be paid.

Obligations of the mediator (us):

By offering this contract, we agree to:

- represent you and your best interest, this includes and is not limited to performing the following actions.
- search for boats that fit your criteria and request, to advise you on the quality, performance, comfort and price as to the best of our knowledge.
- negotiate the final price, extras and any additional services as per your requests.
- assist you by holding the yacht charter company accountable for the service they agreed to provide and ensure it is kept up to the industry standards.
- use the means appropriate to enforce the yacht charter contract conditions that include, but are not limited to: email contact, phone call, contacting press, contacting chamber of commerce, contacting related business associations.
- process the payments of your funds in your name to the account of the yacht charter company.
- solve any yacht charter related emergencies to your satisfaction.
- solve any conflicts between you and the yacht owner / charter company.

Obligations of the charteree (you).

By signing this contract, you agree to:

- abide the terms and conditions of the contract specified within the yacht charter contract (i) between you and the charterer and (ii) between you and us, the mediator agent.
- process the payments specified within the invoice by the appropriate deadlines as stated on the invoice.

Other Optional services:

- Skipper service and/or Sail Training:
 - If purchased we will arrange a skipper (or instructor) with appropriate certification to take command of the yacht that you charter.



- We ensure that this skipper has a sufficient knowledge and experience to lead your sailing holidays safely and professionally.
 - In case of purchasing a skipper service or sail training course we take the responsibilities of the charterer which are specified in the yacht charter contract between you and the yacht owner / charter company. (This excludes the yacht security deposit regulations)
- Travel insurance.
- We recommended you take travel / holiday insurance to cover your journey to and from the chartered boat and for the whole period you are away from home.

